

**CRANE PAYMENT SOLUTIONS
JOB DESCRIPTION**

JOB TITLE: Electrical and Software Engineering Manager, Crane Payment Solutions

LOCATION: Salem, NH

CRANE CO. BACKGROUND

Crane Co. is a diversified manufacturer of highly engineered industrial products. Founded in 1855, Crane provides products and solutions to customers in the aerospace, electronics, hydrocarbon processing, petrochemical, chemical, power generation, automated merchandising, transportation and other markets. The Company has five business segments: Aerospace & Electronics, Fluid Handling, Engineered Materials, Merchandising Systems and Controls. Crane has approximately 11,000 employees in North America, South America, Europe, Asia and Australia. Crane Co. is traded on the New York Stock Exchange (NYSE:CR).

CRANE PAYMENT SOLUTIONS SUMMARY

Crane Payment Solutions is a business group within the Crane Merchandising Systems division under Crane Co. Crane Payment Solutions delivers a full suite of automated money handling systems, including bill and coin validators, bill and coin recyclers, and coin dispensing equipment aimed at the gaming, amusement, retail, self-service, transportation and vending markets. Crane Payment Solutions now offers the widest range of components for integrated payment systems available today. Crane Payment Solutions is a global business with engineering and manufacturing sites in Toronto, Canada, Salem, NH, US, Buxtehude, Germany, and Manchester, England. Additional engineering site is located in Kiev, Ukraine. The business has customers in all geographic regions with sales generated primarily through a global direct sales force.

POSITION SUMMARY

This position reports directly to the Director of Engineering, Salem, NH site and is responsible for Electrical and Software new product development and support of existing products, the ECO process, product specifications and schedules.

JOB RESPONSIBILITIES

- Manage the scope and schedule for all electrical and software engineering.
- Program Management for new product development projects.
- Work closely with key customers to develop specifications to document new product operation or changes to existing products.
- Develop overall product schedules and coordinate with project managers at other Crane development facilities.
- Manage a group of 4 to 6 development professionals and work closely with the management and engineers in the mechanical design group.
- Provide second-level support to the Support/Service group and first-level support for key OEM customers.
- Manage Engineering Change Order process within the Salem site.
- Coordinate activities with the operations group for new product transition from Engineering to Operations.

JOB REQUIREMENTS

- Desired: BS Degree in Electrical or Computer Engineering and a minimum of 7 years' experience in product design and development, with at least two of those years in a management position.
- Knowledgeable with New Product Develop Gate Process and ability to work in cross functional team environments.

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- Manage by objectives and metric oriented.
- Ability to work with customers directly to understand their needs and how best to address them.
- Ability to create schematics, Bills-of Material and familiarity with common circuit board layout practices.
- Strong computer skills including Windows, MS Office (especially Word and Excel), Microsoft Project and CRM.
- Works independently, receiving minimal supervision.
- Willingness to travel, interact and work directly with customers.