



## Faster Service and Secure Transactions Make a Difference at Subway in Virginia

### “Every Penny Counts!”

T-Flex™ Coin Dispenser

Subway® prides itself on delivering a quality sandwich with the freshest ingredients in a fast and friendly manner. And it's never been more true than at several busy locations in Virginia.

Melanie Morris, Director of Operations for 16 Subway® locations throughout Virginia, believes in the importance of implementing Telequip's Coin Dispensers to improve speed of service and to ensure the accuracy of transactions.

#### Improved Speed of Service

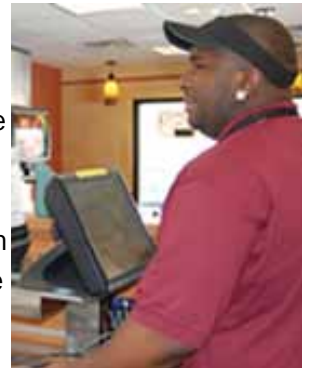
“We have had T-Flex™ Coin Dispensers installed for over two years now and we've really been pleased with the performance at our high-volume locations,” said Morris. “We have two stores that average well over \$20,000 per week when Virginia Tech is in session. We have absolutely seen an improvement in speed of service. Even customers have commented on how much faster they are!” customers, depending on the day.”

#### Streamlined Efficiency

“And the employees appreciate the ease of operation, too. During busy peak periods, the device offers a less stressful transaction for the cashier and ensures accurate change for the customer,” said Morris. “By integrating the Coin Dispenser with the Autocalculate feature in SubShop 2000, we have streamlined shift changeovers as well.”

#### Reduced Cash Shortages

“We have also seen increased security measures for cash control as a result of implementing Coin Dispensers,” said Melanie. With The T-Flex™, cash shortages decrease because the cashier is required to ring in the customer's order on the Point of Sale System in order to execute the transaction and dispense the correct change. Being able to reliably reduce cash shortages during these tough economic times means more profit for the Franchisee – and that's a good thing!



#### About Crane Payment Solutions

*Crane Payment Solutions delivers a full suite of automated money handling solutions, including bill and coin validators, bill and coin recycling, and coin dispensing equipment aimed at the broad retail, self-service, transportation, gaming and vending markets. Crane Payment Solutions now offers the widest range of components for integrated payment systems available today, including Telequip® branded products. Designed to provide years of trouble-free operation, the Telequip® brand of coin dispensing products is synonymous with quality, reliability, and longevity, delivering products that are second to none.*



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